

# Legal services that you trust to make a difference

## WELCOME

At Miller Samuel Hill Brown ("MSHB") we have one simple aim, and that is to take time to really understand you and your needs, and to give solutions that work and make a real difference.

We have a proud heritage and, with our roots tracing back to 1750, have been supporting and helping clients for well over 275 years.

Today, operating from offices in central Glasgow, but with a global reach, and as the only Scottish member of the international Lawyers network, we are passionate about the work we do, and you can trust us to give high quality advice, tailored to your own, unique circumstances.

This belief in getting close to you, in providing expert advice and always being there when needed, is embraced by our 6 core values, which under pin everything we do... and everything we believe in.

We are also proud of the diverse range of clients that we support, from private individuals to public sector, listed or privately owned companies, entrepreneurs, financial institutions and insurers. However, while we look after many different clients, what they all have in common is a desire to use a law firm that they trust and know will always be there for them, and which will make a real difference. A firm that offers more than just great law.



**Edward Laverty** Partner & Chief Executive

### **Our Values**

We have 6 values, which we use to judge and measure ourselves against. Each of these supports our vision to be the firm you trust to make your world better.

#### **TENACIOUS**

Trusted to go that extra mile

Determined to succeed and provide the very best service, we put your needs first and strive to make your world a better place.

#### STRAIGHTFORWARD

Trusted to make things simple

We always strive to remove the complexity, to make the difficult easy and explain everything in plan English. We are always clear and straightforward.

#### HONEST

Trusted to do the right thing

Always transparent and open, we are not afraid to challenge and seek the truth. We always show integrity.

#### KNOWLEDGE

Trusted for our understanding

Experts in our chosen field, we constantly ask questions to understand your needs and desires, and use our knowledge and expertise to solve your problems. We always give peace of mind.

#### HELPFUL

Trusted to be a friend

Approachable, warm, and sincere, we pride ourselves on always being welcoming, caring and inclusive. We always put others first.

#### SUPPORTIVE

Trusted to make things better

We work as a team to seek the best outcome. We always offer tailored solutions that work and support you or your business.





Our legal teams have an excellent reputation for working closely with our clients and in providing the highest quality advice that makes a difference. Above all, our clients trust us, see us as a trusted friend and know we will always be there for them when they need help and support.

## Why Our Clients Trust Us?

- Experienced team that understands you, and always goes that extra mile.
- Personalised advice and support tailored to your own specific needs.
- A partner who is responsible for the service provided to you, along with a qualified named individual that you know and trust, who is supported by our wider team.
- A team that genuinely cares in building a close strong relationship with you, based on trust.
- A flexible approach that offers a range of pricing and service options ... putting you in control.
- Clear and straightforward advice with the complexity removed, giving you clarity and peace of mind at all times.

• A true partnership.

## What Some of Our Clients Say About the Service We Provide

"I recently approached MSHB to create a trust for me following a successful claim (Also represented by the firm) and Laura Jamieson was my solicitor. We identified that the right outcome would be for the firm to act as my trustee to protect my best interests around means-tested benefits. Laura did a great job in creating the trust quickly and getting everything sorted for me, I was very confident in the work she provided and believe she had my best interests in mind at all times. I have used Laura's services before for a power of attorney and she did a great job then. I use MSHB LLP for all of my legal services in the first instance because of the good relationship that this firm has its with its clients."

Gordon

"We have worked with Marie MacDonald and her team for several years now. During this time her knowledge, experience, understanding and guidance have been invaluable in resolving both complex and straightforward employment law issues. I can't praise Marie and the team highly enough for the excellent service we receive on every occasion. It is as a result of Marie's dedication and commitment that we only use Miller Samuel Hill Brown for our employment law requirements".

#### Robert Brown, Director





## **SERVICES FOR INDIVIDUALS**

### **Private Client Services**

Managing personal, financial, and tax affairs is becoming increasingly complex and daunting and is all too often put off and postponed, sometimes with devastating effects on both families and estates. Our experienced private client team can provide sympathetic and clear advice that brings clarity and peace of mind to you and your family on a number of important issues including:

#### Wills & Trusts

Creating a Will ensures that your affairs are handled in accordance with your wishes after you pass away. This legally binding document gives you complete control over how your estate is managed and gives you the peace of mind knowing that you have taken care of your loved ones when you are no longer around.

In addition, as higher property values means that many more people are now caught by inheritance tax, our solicitors are also able to offer help and advice to make sure that any planning is as tax efficient as possible.

#### Powers of Attorney

Whether you are an elderly individual looking to manage your affairs, or someone who wants to plan ahead for the future, our specialist team is here to help.

It can provide guidance and support in drafting a power of attorney that reflects your needs and unique circumstances and give you the peace of mind you need, knowing that you have appointed someone that you trust to handle aspects of your affairs in the event of incapacity.

#### Confirmation (Probate) Services

Our experience solicitors are able to offer comprehensive support and advice when obtaining confirmation and can guide you through the process quickly, answering any questions and making the process as smooth as possible.

#### Estate and Inheritance Tax Planning

Our team can advise on how to minimise or remove liabilities, such as inheritance or other forms of tax, that may be due on your estate, particularly when some or all of the estate has been left to other members of your family. Our team will talk you through this ever increasingly complex area of law to ensure that your affairs are in order, and that your family not only benefits from your estate when you are no longer around but, wherever possible, are not left with a tax burden.

#### **Executry Services**

A bereavement of a loved one is a difficult and often challenging time, and having to deal with the formalities of finalising their estate can often add further distress to you and your family. Understanding this, our executry solicitors are able to guide you through the steps involved and help to ease the burden at an emotional time.

## **Buying or Selling a House**

We understand that buying or selling a home can be a daunting task. Our team is here to ensure that the sale and purchase process runs seamlessly, keeping you informed every step of the way. We take the time to understand your concerns, can assist you in organising surveys and specialist reports, and even recommend trusted and cost-effective estate agency services.

In addition, we also provide help and advice on:

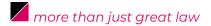
#### Leases and buy to let mortgages

Prospective landlords or investors may find the idea of letting out a property attractive but may not know what steps they need to take to get started.

Our specialist property solicitors can guide you through every step of the process. Our team have extensive experience in handling buy-to-let mortgages and can help you negotiate the terms of a lease and offer you the best possible advice and support. So, whether you are a first-time landlord or an experienced investor we can help you turn your property into a successful investment.

#### Landlord & Tenants

We understand that for many, the decision of whether to purchase a home or become a tenant can be a difficult one to make. Similarly, we appreciate that offering your property to tenants can be a complex and daunting process. Our team can assist you to fully understand your role, rights, and responsibilities as a landlord or tenant as well as providing you with tailored advice on the drafting and interpretation of your Tenancy Agreement.



## SERVICES FOR INDIVIDUALS CONTINUED

## **Personal Injury**

We fully understand the distress and pain that comes with suffering an injury or illness, and that's why we handle claims with the utmost empathy and care, regardless of how they happened.

Our team of dedicated personal injury solicitors and paralegals are committed to achieving the best possible outcome for you, and with over 30 years of experience in this field, we have the expertise to guide you through the claims process while ensuring you feel supported and understood, and get the best outcome.

## Family Law

Dealing with Family Law issues can be a highly emotional experience for everyone involved. We understand this, and that's why we have a team of empathetic and experienced family lawyers who can advise you on all areas of Family Law and who offer expert legal advice tailored to your unique case while keeping your best interests in mind.

Our goal is to provide you with the support and guidance you need and deserve during this difficult time, and we can assist with a wide range of family related issues from separation and divorce and financial agreements, through to pre and post nuptial agreements, civil partnerships, cohabitation, and children related matters including custody.

## Employment

We understand that dealing with a workplace dispute or issue can be a stressful and emotionally draining experience. Our team will always put your needs first and can assist you at any stage of a dispute, whether you require advice on how to resolve an ongoing workplace disagreement, are going through a disciplinary or grievance procedure, or need assistance negotiating a settlement, pursuing ACAS Early Conciliation, or raising and pursuing an employment tribunal claim.

We understand that you may have concerns about the cost of advice if your employment has ended. We will work with you to find the best solution for your needs and budget, and can also act under the terms of Legal Expenses Insurance if you have such a policy.

## **Dispute Resolution and Litigation**

Our team has extensive experience in providing a wide range of specialist litigation and dispute resolution advice and support, and will work closely with you to resolve disputes quickly and effectively to give you the best possible outcome.

Although we will always look towards mediation and Alternative Dispute Resolution ("ADR") in the first instance, should the need arise, our team has extensive experience of pursuing dispute resolution through the Scottish court system.

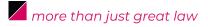
"We would like to take this opportunity to sincerely thank you for your exceptional service, help, advice and assistance with this matter.

From the very beginning you have been prompt with replies, informative helpful approachable and friendly.

I would have no hesitation in recommending you or your company."

#### Pamela Richardson





## **SERVICES FOR BUSINESSES**

## Commercial Property & Construction Law

Our team of commercial property lawyers advise a broad range of clients from major PLCs, developers, funders, and banks to sole traders, business start-ups and owner occupiers, and can provide expert advice on all aspects of commercial property ranging from purchase and sales and commercial leases, through to property funding/security, development work and environmental and planning issues.

We can facilitate commercial opportunities with the support of specialist professionals with extensive experience across many businesses sectors as well as handing any pre-contract negotiations and appropriate due diligence. In addition, we have extensive experience of working with businesses to develop strategies that create opportunities while also reducing any associated risks.

## General Data Protection Regulations (GDPR) and Data Protection

Getting the correct advice on GDPR and the Data Protection Act 2018 is vital for your business. Knowing exactly what you need to do to be compliant can be very daunting and businesses that get it wrong can face significant fines and reputational damage.

Our Law Society of Scotland accredited specialist data protection lawyers will work closely with you to understand your business and provide advice tailored to your current commercial situation and future strategic goals that ensures you are fully compliant.

## **Employment Law**

We have extensive experience in providing businesses and organisations with personalised employment and HR advice and support that is tailored to each businesses own, unique circumstances. We can provide workplace mediation services. Our Flexible HR retainer service offers a fixed monthly payment cost that works with your budget. We have a strong background in representing clients before the Employment Tribunal. We believe in working alongside clients to provide the support required in resolving issues as soon as they arise.

### Corporate

With experience across a range of industry sectors and with experience of advising a wide range of clients from start-ups to large established companies, our specialist corporate lawyers can assist you and your business with business asset purchases and sales (and outsourced share asset purchases and sales) and Corporate Finance.

The team adopts a commercial, pro-active approach, bringing our wealth of transactional experience to bear in guiding clients through deals quickly and effectively, and, with strong ties with investors, banks, and other finance professionals, we can ensure that our clients are always back by the best possible team.

## **Dispute Resolution and Litigation**

Our Commercial Litigation and Dispute Resolution team has extensive experience in providing businesses and organisations with a wide range of specialist litigation and dispute resolution advice and support and will work closely with you to understand and manage risks to your business and resolve disputes quickly and effectively.

Some of our commercial litigation services include:

- Dispute Resolution We have extensive experience of resolving commercial disputes without the need for formal court proceedings. Saving both time and costs.
- Commercial Litigation If it has not been possible to reach an agreement, then our dedicated litigation team has the required expertise to bring and defend court claims and can advise on the best way forward to ensure a successful outcome.
- Property Disputes We can help clients facing potential property disputes to quickly understand the issue and put in place the necessary actions to reach a resolution quickly and effectively
- Debt Recovery Our team of specialist debt recovery experts can help you recover the maximum amount owned to you in the most time and cost-effective manner.

## Licensing

Our market leading licensing team provides specialist advice for the licensing trade, including pubs and night clubs, restaurants, and supermarket chains. We work with clients across Scotland, from the Borders to Shetland and particularly Glasgow, Edinburgh, Aberdeen and Dundee and have appeared at hearings in every local Authority area across Scotland.

more than just great law

## **A RESPONSIBLE BUSINESS**

Supporting our values, our aim is to be recognised as a leading, responsible business with a clear social responsibility which recognises the environmental, social and governance (ESG) issues and challenges set out in the United Nation's 17 Sustainable Development Goals. We also understand the importance of working closely and in collaboration with trusted partners and only working with those organisations that share our aims and values.

Our business supports the local communities through colleague volunteering, the pro-bono work we undertake, our charitable giving and working closely with our charity of choice. We are proud of our inclusive workplace where everyone is allowed to thrive and our sustainable and inclusive business relationships with our clients and suppliers.



## **Our Charity Partners**

We aim to inspire our colleagues, partners, and clients to actively participate in various fundraising activities that support charities dedicated to fighting poverty and inequality, promoting health and wellbeing, protecting the environment and fighting global climate change, championing human rights, and promoting animal welfare in the UK. Our ultimate vision is to make a significant difference in the lives of both humans and animals, and ensure that they receive the care and support they need to enhance their quality of life.



Glasgow City Mission, established in 1826, is the first City Mission in the world. They provide compassionate care to vulnerable adults and children in Glasgow by fighting against poverty and disadvantage. Their services are delivered through three projects: <u>Child and Family Centre</u>, <u>City Centre Project</u>, and <u>Overnight Welcome</u> <u>Centre</u>.



Glendrick Roost offers a sanctuary for abused, abandoned, and unwanted animals of all sizes, ranging from gerbils to Clydesdale horses.

## **Our Awards and Accreditations**

We understand that what matters most is the advice and support we offer, not the accolades. However, it is still very pleasing to be acknowledged for our efforts. Being recognised for the awards clearly demonstrates that our desire to get to know our clients, build trust and give solutions that make a real difference is working.





## THE DIFFERENCE IS OUR DESIRE

At Miller Samuel Hill Brown we have one simple aim; and that is to really understand you, your needs and desires, and to give solutions that work and make a real difference.

We become your trusted friend, and you know we will always be there for you, no matter what.

And, as we are close to you, we are always able to give personalised advice and support that is tailored to your unique circumstances and offer the best possible solutions that bring clarity and peace of mind.

Wherever possible, we will remove the complexity; explain everything in easy-to-understand language and make sure you are always comfortable and know what is happening.

**Our Expert Teams** 



## Marie Macdonald

*Partner & Chairman* Marie is the Head of our <u>Employment</u> <u>Law</u> team.



#### <u>Diane Cairney</u>

**Partner** Diane is the Head of the <u>Dispute</u> <u>Resolution/Litigation</u> team.



#### <u>Laura Jamieson</u>

**Partner** Laura is a Partner in our <u>Private Client</u> team.



## Siobhan Kelly

**Consultant** Siobhan is the Head of the <u>Family Law</u> team and is a consultant to the firm.



## Client team.

## Partner

Audrey is Head of our <u>Licensing</u> <u>Division</u>.



#### Aileen Thomson Partner

**Edward Laverty** 

Partner & Chief Executive

Edward is the Head of our **Private** 

Aileen is a partner in our <u>Private Client</u> and <u>Commercial Property</u> teams.



#### John Cowan Partner John is a partner in our <u>Commercial</u> <u>Property</u> team.

Contact us today to find out how we give **more than just great law** 

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